



## Become a RankedRight Security Partner and unlock greater opportunities for growth

- A new high value service for your clients
- A new revenue stream
- New capability to support clients in one of the most critical areas – security
- Deeper client relationships for retention and upselling
- Potential brand enhancement via co-branding



## What is the RankedRight Security Partner Program?

Business growth is driven predominantly by two things: efficiency; and the ability to provide customers with greater value and expertise.

With RankedRight's Security Partner Program, you achieve both of these thanks to our advanced vulnerability prioritisation platform.

One of the most time-consuming tasks within vulnerability management is manual triage. RankedRight eliminates this by automating the process using our sophisticated rules engine and the most up-to-date vulnerability intelligence.

Secure a new revenue opportunity by introducing vulnerability prioritisation as a service to your customers and save thousands of work-hours every month on its delivery via RankedRight.

Help put your customers' risk appetite first by providing them with a way to prioritise, delegate and manage the remediation activities that come from vulnerability scans. Enable them to supercharge their remediation efforts and still have time left over to invest in making the business better protected.

**Join the RankedRight Security Partner Program for a wealth of benefits:**

### For you:

- Quick and simple integration of a brand new service offering or optimisation of your current portfolio
- Recurring revenue via our SaaS pricing model
- A higher value service and more consistent delivery
- Sales support, deal registration and joint go-to-market efforts

### For your customers:

- Greater certainty and clarity over remediation and decision making
- Ability to ingest, analyse and draw conclusions from data from multiple sources
- Clear tracking of each vulnerability from identification through to close
- Affordability as price is scaled to fit any sector or size of business
- Unlocked time to tackle other department responsibilities



## Which services could my business offer by joining the RankedRight Security Partner Program?

With the number of disclosed vulnerabilities having grown 20% year on year on average over the last decade, having a solid suite of vulnerability management solutions is crucial for your business' future.

Under the RankedRight Security Partner Program, your business would be in the position to provide customers with many new services, including:



### Personalised vulnerability ranking

By utilising the knowledge of your customer, you train our rules engine to prioritise findings that you know are going to be important for them.



### End to end management of a program

Integrate all the vulnerability identification methods your customer has into RankedRight and provide your customer with a uniformed view of their entire risk within one easy to use platform.



### Management of vulnerabilities

All companies have outstanding vulnerabilities that need remediation in some way. With RankedRight, you can determine how they should be dealt with and track that progress using our built-in audit trail. This allows you to provide consultancy on the status of a program or provide solutions to mitigate high priority vulnerabilities.

#### HIGHLIGHTS

**The number of disclosed vulnerabilities has grown 20% year on year on average over the last decade**



## How do you get approved and signed up?

The RankedRight Security Partner program is ideal for businesses looking to enhance their existing suite of vulnerability management solutions, broadening their expertise and generating a new recurring revenue stream.

There are also places on our program for businesses interested in becoming a reseller of the RankedRight platform to offer consultancy services on top.



### One.

Email [partners@rankedright.com](mailto:partners@rankedright.com) to arrange a 15 minute call with one of our program leads



### Two.

We'll talk you through the platform and the program in greater detail and assess for a good fit



### Three.

We'll then arrange a second session to give you a full demonstration of the platform, focussing on how it can meet your needs as well as those of your customers



### Four.

We'll draw up a commercial agreement for the partnership



### Five.

Your role in the program begins.

To get started and unlock greater opportunities for your business to grow, contact us at [partners@rankedright.com](mailto:partners@rankedright.com).



**RankedRight automates your vulnerability triage based on rules you set.**

It isn't always possible to fix every issue and manual triage can take a long time. So why not automate the process with a rule based approach? RankedRight is the platform that allows you to do just that.

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[Become a Partner](#)

